

Implementing Agile development in an outsourcing company



Your Web 2.0 Software Partner



About Presenter

- Romans Malinovskis (r@agiletech.ie)
- Learned programming age of 10
- Started Web Development in 1998
- Began semi-Agile Approach in 2002
- Found out about Extreme programming and Agile in 2005.



Agile Technologies

- Established in 2007
- Specialise in Web UI / Interfaces and SaaS development
- Customers - SME and Start-Ups.
- Exclusive use of “Agile Toolkit 4” (PHP Framework) - More info: www.atk4.com

Challenge 1

- Distributed team

Developers



Europe,
Latvia,
Russia

Management



Ireland

Client



United
States



Challenge II

▸ Profitability

Quote + Agile = ?

What have we learned?

- Underquoting
- Endless client requests
- Not meeting requirements
- Over-delivering
- Contracts

Maintain Control

- Educate client before starting
- Use software for progress tracking
- Track budget
- Control client requests
- Handle any diversions

Staying in green

- Focus on what have to be done.
- Classify user requests.
- Communication

Acceptance List

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Dependencies

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User Stories

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Budget

Exclude

Questions?

- Contact: Romans Malinovskis (r@agiletech.ie)
- www.agiletech.ie
- Agile Toolkit 4 (PHP) www.atk4.com
(GPL and Commercial licenses)